Presentation Overview

- Process of applying for licences
- Supporting documents for licence applications
- Main licensing considerations
- Considerations during analysis
Licensing (Application) Process

Walk in

Applicant lodges an application

NO

Return application

Application accepted?

YES

Evaluation stage

90 days

Objector appeals

Accept decision

Application declined

Application approved
Supporting Documents for Licence Applications

- Business registration documents & identity documents
- Net present value calculations & proof of funds (Retail)
- Business plan & staff complement
- Title deed (Site & Manufacturing)
- Land use zoning certificate (Site & Manufacturing)
- Environmental authorisation (Site & Manufacturing)
- Traffic count (Retail)
- Deed of sale (sold business)
- Franchise or supply agreement (Retail)
- Procurement plan (Wholesale & Manufacturing)
Licensing Considerations

• Is the information and the documents submitted with the application form true and correct?
• Were the notices regarding the applications published in the newspapers, as prescribed?
• Is the business economically viable?
• Will the business promote the licensing objectives?
• Does the business promote advancement of historically disadvantaged South Africans?
• Does the business give effect to the liquid fuels charter?
Licensing Considerations (Site)

- Does the ownership of the site correspond with that of the site licence applicant? (ID’s, business documents & title deed)
- Is the site correctly zoned for the business? (Zoning certificate)
- Does the site meet environmental requirements for the business? (Valid environmental authorisation)
- Is there a need to allow vehicles to access the site from an national road? (Permission from National Roads Authority)
- Is there a need for the site?
Licensing Considerations (Retail)

• Does the ownership of the business correspond to that of the licence applicant?
• Does the retailer own a petroleum wholesale business?
• What is the level of ownership and control of the business by historically disadvantaged South Africans (HDSA’s)?
• Is there a need for the site?
• Does the business have a consistent and reliable supply of petroleum products?
• How many people will be employed and what is the percentage of (HDSA’s)?
Licensing Considerations (Wholesale)

• Does the ownership of the business correspond to that of the licence applicant?
• Does the wholesaler own a petroleum retail business?
• What is the level of ownership and control of the business by historically disadvantaged South Africans (HDSA’s)?
• How many people will be employed and what is the percentage of (HDSA’s)?
Licensing Considerations (Manufacturing)

- Does the ownership of the business correspond to that of the licence applicant?
- What is the level of ownership and control of the business by historically disadvantaged South Africans (HDSA’s)?
- Is there a need for additional manufacturing capacity?
- Does the business have a consistent and reliable supply of feedstock?
- Does the business have a reliable and sustainable market, e.g. existing offtake agreements?
Licensing Considerations (Manufacturing)

- How many people will be employed and what is the percentage of (HDSA’s)?
- Who is the rightful owner of the site and is there an agreement with the applicant? (ID’s, business documents & title deed)
- Is the site correctly zoned for the business? (Zoning certificate)
- Does the site meet environmental requirements for the business? (Valid environmental authorisation)
End

Thank you for paying attention

Questions? Comments!