



# Petroleum Licensing Requirements & Processes

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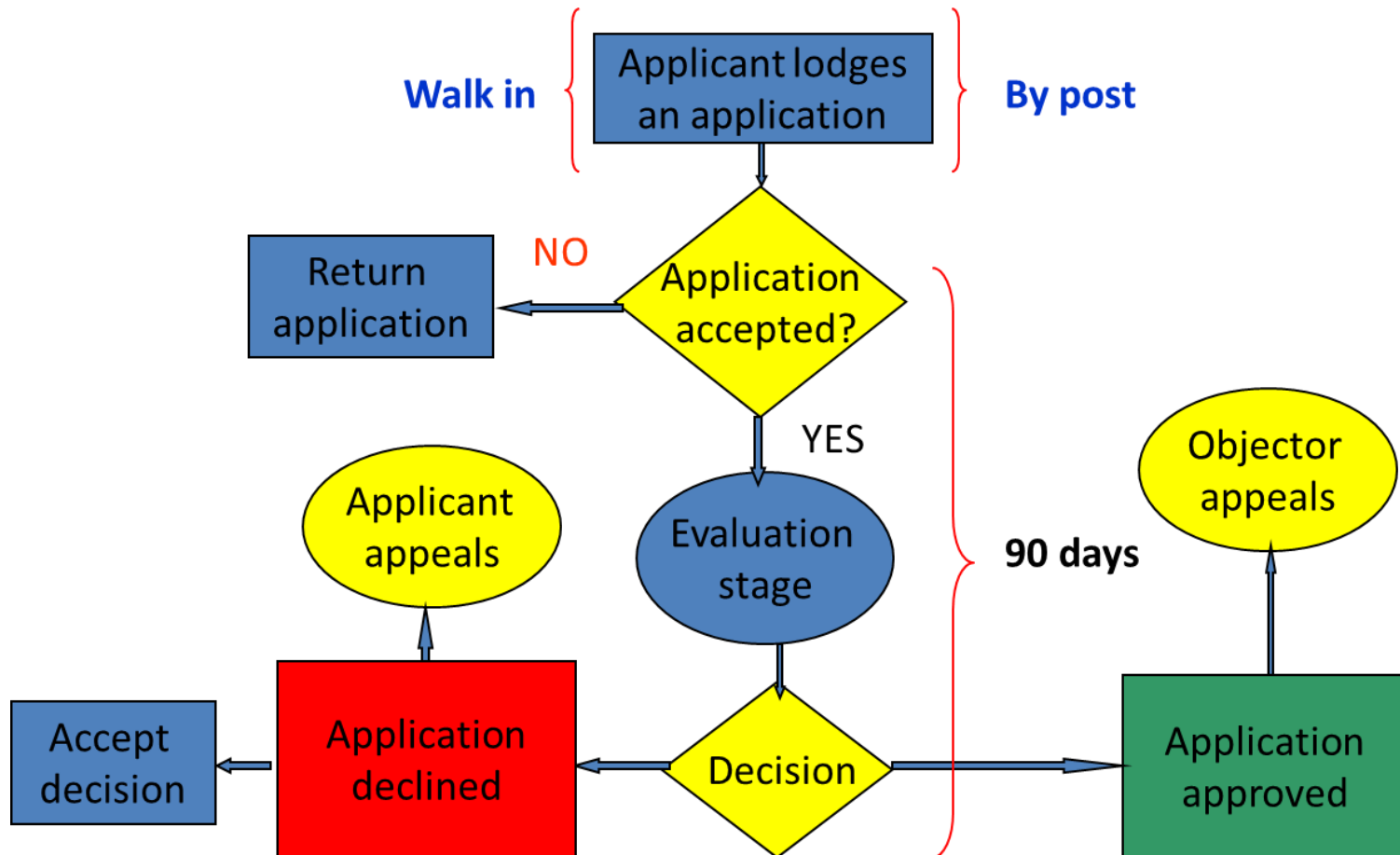
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# Presentation Overview

- Process of applying for licences
- Supporting documents for licence applications
- Main licensing considerations
- Additional licensing considerations
- Approval conditions
- Annual submissions

# Licensing (Application) Process



# Supporting Documents for Licence Applications

- Business registration documents & identity documents
- Net present value calculations & proof of funds (Retail)
- Business plan & staff complement
- Traffic count (Retail)
- Title deed (Site & Manufacturing)
- Land use zoning certificate (Site & Manufacturing)
- Environmental authorisation (Site & Manufacturing)
- Deed of sale (Sold Business)
- Franchise or supply agreement (Retail)
- Procurement plan (Wholesale & Manufacturing)



# Licensing Considerations

- Is the information and the documents submitted with the application form true and correct?
- Were the notices regarding the applications published in the newspapers, as prescribed?
- Is the business economically viable?
- Will the business promote the licensing objectives?
- Does the business promote advancement of historically disadvantaged South Africans (HDSAs)?
- Does the business give effect to the liquid fuels charter?

# Licensing Considerations (Site)

- Does the ownership of the site correspond with that of the site licence applicant?
- Are there no restrictions on the title deed?
- Is the site correctly zoned for the business?
- Does the site meet environmental requirements for the business?
- Is there a need to allow vehicles to access the site from a national road?
- Is there a need for the site?





# Licensing Considerations (Retail)

- Does the ownership of the business correspond to that of the licence applicant?
- Does the retailer own a petroleum wholesale business?
- What is the level of ownership and control of the business by HDSAs?
- Is there a need for the site?
- Does the business have a consistent and reliable supply of petroleum products?
- How many people will be employed and what is the percentage of HDSAs?



# Licensing Considerations (Wholesale)

- Does the ownership of the business correspond to that of the licence applicant?
- Does the wholesaler own a petroleum retail business?
- What is the level of ownership and control of the business by HDSAs?
- How many people will be employed and what is the percentage of HDSAs?





# Licensing Considerations (Manufacturing)

- Does the ownership of the business correspond to that of the licence applicant?
- What is the level of ownership and control of the business by HDSAs?
- Is there a need for additional manufacturing capacity?
- Does the business have a consistent and reliable supply of feedstock?
- Does the business have a reliable and sustainable market, e.g. existing offtake agreements?



# Licensing Considerations (Manufacturing)

- How many people will be employed and what is the percentage of HDSAs?
- Who is the rightful owner of the site and is there a lease agreement with the applicant?
- Is the site correctly zoned for the business?
- Does the site meet environmental requirements for the business?



# Approval Conditions

- Licence fee payment

Licence Type	Licence Fees (Approval)	Annual Licence Fees
Retail	R500.00	R500.00
Site	R1 000.00	N/A
Wholesale	R1 000.00	R500.00
Manufacturing	R10 000.00	R5 000.00 – Hydrocarbons R500.00 - Other
Amendment, duplicate, temporary & transfer	R500.00	N/A



# Approval Conditions

- Environmental management plan/programme
- Proof of financial provision for environmental rehabilitation
- Comply with regulations
- Submit annual information

# Annual Submissions

- Declaration of ownership
- Progress in respect of compliance with the charter
- Report on the number of employees & training received
- Volumes of each type of petroleum products sold in RSA
- Volumes of each type of petroleum products sold outside of RSA
- Volumes of each type petroleum products purchased from licensed wholesalers
- Volumes of each type petroleum products sold to licensed wholesalers & retailers



# Thank You

## Questions? Comments!



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