

**APPOINTMENT OF A SERVICE
PROVIDER TO PROVIDE THE
FOLLOWING SERVICES TO THE
DEPARTMENT OF ENERGY FOR A
PERIOD OF TWO YEARS:**

- **IN-HOUSE TRAVEL &
ACCOMMODATION AND
CONFERENCE FACILITIES**

1. INTRODUCTION

- 1.1 The Department of Energy was established in April 2010 subsequent to President Jacob Zuma's new cabinet as announced on 10 May 2009. This has given the newly established Department of Energy an opportunity to focus on energy issues
- 1.2 The Department of Energy (DoE) requires that travel arrangements in respect of its officials, or approved non- DoE officials in the interest of the Department be made through a Travel Management service provider, with due consideration to the following:
 - a) The travel and accommodation arrangements will only be for persons travelling for official reasons and in the interest of the DoE with prior approval obtained from the superiors.
 - b) In cases of group bookings, the DoE reserves the right to exercise its own travel option and arrangements, taking into consideration any existing contract[s] with suppliers of services like charter flights or road transport. The travel management service provider is also expected to negotiate government discounts in terms of group bookings
 - c) The most cost effective and practical means of transport and accommodation facilities are to be used at all times. The Travel management service provider must clearly demonstrate a reduction in costs by utilising discounted rates and other available incentives optimally.

2. OBJECTIVE:

- 2.1 To appoint the in-house travel management service provider that will provide a comprehensive travel and accommodation management services for the Department of Energy to officials and approved non-officials for business purpose.

3. SCOPE OF WORK

- 3.1 The appointed travel and accommodation management service provider will be required to coordinate traveling and accommodation arrangements including procurement of venue hire for conference, workshops packages as and when required by the department. All travelling and accommodation requirements must be dealt with in line with the Department Travel and Accommodation policy to enforce compliance.
- 3.1 Bidders must provide proposal to demonstrate their capability on rendering such services effectively and efficiently

4. DELIVERABLES

- 4.1 The service provider will upon receipt of a duly completed and approved DE 45 (Approval for official traveling, air transport and accommodation).

- 4.2 Facilitates the request for reservation/s with relevant service providers
- 4.3 Give feed back to users with regard to bookings, necessary changes, suggested alternative routes/service providers, suggested/possible cost savings and other related issues
- 4.4 Obtain approval from the delegated official to authorize amendments and/or after hours/emergency bookings
- 4.5 Issue passports, visas, foreign exchange, travelers' cheques, any other convenient mean of funding available, e-tickets and other essentials needed for traveling
- 4.6 Timeous submitting of the proof that the required services have been rendered and/or used, so that payment at the Diners Club Statements can be arranged by the DoE. Such proofs will include linking invoices to the requests submitted and for which order numbers were issued. Copies of original travel and accommodation and conference facilities documentation must be made in line with the number of invoices to be generated by the specific request. These copies must be numbered to ensure that each invoice has its own order form [DE45]. Invoices must also be disseminated electronically while copies of relevant DoE form is to be hand delivered.

5. REQUIREMENTS OF THE BID

5.1 In house

- (a) The travel management service provider will supply its own equipment e.g. photocopying machine and fax machine and furniture inclusive of running costs. The telephone and fax charges will be charged by the DoE on a cost charge recovery basis for actual usage.
- (b) The travel management service provider must provide sufficient knowledgeable and highly skilled consultants with the account manager being able to manage the DoE accounts.
- (c) Operating hours is 08:00 to 16:30, Mondays to Fridays
- (d) There must be personnel available for after hour bookings and support services.

5.2 Air Travel

- (a) Planning, arranging, amending and payment through the lodge card facility of all air travel bookings.
- (b) Negotiating discounts on standard tariffs for air travel with all available airline companies.
- (c) Negotiating discounted rates and additional incentives for air travel with contracted airlines or credits on accumulated expenditure for air travel with all available airline companies.

- (d) Voyage miles should be utilized by Officials with the assistance of the travel management service provider.

5.3 Vehicle Rental

- (a) Negotiating discounts on standard tariffs with all available car rental and bus rental companies.
- (b) Booking, amending and paying through Diners Club International for vehicles with or without the services of a driver.

5.4 Shuttle services

- (a) Planning, arranging, booking and amending shuttle service requirements with any contracted company rendering a shuttle and / or chauffeur services.
- (b) Negotiating discounts on standard tariffs with all available suppliers or other concerns.

5.5 Accommodation

- (a) Planning bookings , amending and paying domestic / international accommodation with any hotel group, private hotel or other available establishment through bill back system, for example guesthouse or boarding-house where such a requirement is referred to the Travel Management service provider and the cost is within the Departmental approved threshold.
- (b) Negotiating discounts on standard tariffs with all available hotel groups, private hotels or other concerns.

5.6 Venue hire for Conference facilities and workshop packages

- (a) As and when required, the department will request the service provider to facilitate the procurement of venue hire for conferences and workshops in various provinces. The service provider will be provided with the Terms of Reference clearly stipulating the requirements of the service required by the department. The approved official order number by the relevant authority will serve as a binding document confirming that the service can be rendered.

6. Support services:

6.1 In respect of support services, the Department requirements are as follows:

6.1.1 Branch Offices and Agencies

- (a) The appointed travel and accommodation service provider must be able to service the Department's regional offices in all nine provinces.

6.1.2 Delivery services

- (a) All travel documentation will be delivered to the official, his or her nominee or point of delivery/collection by branch office or agencies.

6.1.3 Staff

- (a) The travel and accommodation management service provider must allocate sufficient number of staff to manage the account, this includes consultants, administrative and payment staff as well as overall management.

6.1.4 24 Hour service

- (a) The appointed service provider must provide 24 hours service to accommodate after hours business, e.g. amendments or emergency bookings.

6.1.5 Other services

- (a) The service provider must facilitate booking and payment of bus fares, the arrangement of visas, passport, foreign exchange, traveller's cheque and any other convenient means of finance available as and when such services are required.

7 General Requirements

(a) Management Reports

Management reports regarding expenses per month for each service, inclusive of all savings, must be submitted before the 5th working day of the following month. The report must be broken into DoE cost centre's Quarterly performance review reports must be submitted to DoE.

(b) Tariff/Discount Adjustments

The travel agent must furnish notice of imminent tariff adjustments in writing or via e-mail, especially in respect of air travel, accommodation and car rental to ensure continuous negotiations for lower tariffs or higher discounts. Prices inclusive of VAT must be quoted in South African Rands.

(c) Workshops

The travel management service provider must at corporate level arrange workshops at least twice a year, across the DoE, in conjunction with the Directorate: Supply Chain Management Unit in order to provide training and awareness where needed to initiate new services

(d) Subsistence and Travel Policy

The travel agent must be conversant with the subsistence and travel policy of DoE.

(e) Quarterly Reviews

The travel management service provider and DoE will meet on a quarterly basis to provide reviews on performance. Quarterly reviews should be presented to Supply Chain Management Unit and be available in a report form.

(e) Delivery of travel document

The travel management service provider will deliver the relevant travel documentation i.e. visas, to the relevant official at DoE or his/her nominee or at the point of delivery or collections or as mutually agreed.

(f) Collection of travel documentation

Due to financial implications it is to be noted that only in exceptional cases and as mutually agreed between the travel agent and the official who made the booking, may travel documentation especially air tickets, be collected from passenger services at airports or car rental companies. Vouchers must be sent to officials via e-mail or sms.

8. Amendment to air travel arrangements

In case of changes occurring to the original travel arrangements, the officials who made the booking is to liaise with the travel service provider and make the necessary arrangements, with the proviso that such changes are confirmed on an amendment/cancellation memo. The following actions will be taken for the indicated cases:

- (a) **Cancellation of Travel:** The travel documentation being either a voucher or air ticket is to be returned by the official who made the booking to the travel service provider who will cancel the booking. If payment had been made and an invoice had already been submitted to DoE, a credit note will be passed. In the event of cancellation fees being levied, the travel management service provider is to invoice DoE accordingly. Payment of cancellation fees will be processed by DoE in accordance with subsistence and travel policy.
- (b) **Amendment to travel:** The official who made the booking is to approach the travel service provider timeously and have the bookings changed as per amendment/cancellation memo.

9. REPORTING REQUIREMENTS

- 9.1 The Travel Management Company will be compelled to:
- 9.1.1 Provide Management reports on detailed expenses per completed month for all transactions processed per account, the number of changes made, all savings achieved and credits due as well as exception reports before the last day of the following month. The reports should be compiled in the format prescribed by Management.
- 9.1.2 Management reports must include the quarterly traveling trends report that must be submitted to the Department of Tourism
- 9.1.3 Hold meetings at a frequency to be agreed upon with the travel manager in the DoE to discuss problems, new developments which will enhance service delivery or any matter of mutual interest.
- 9.1.4 Provide names, addresses and telephone and fax numbers, as well as e-mail addresses if available, of all branch offices and agencies, inside and outside South Africa. The names and telephone numbers of personnel available on a 24-hour basis must be made available in to the DoE.
- 9.1.5 Ensure confidentiality in respect of all travel arrangements concerning all persons if requested by the DoE.

10. EVALUATION CRITERIA

- 10.1 Bids will be evaluated on 90/10 point system as outlined in the PPPFA of 2011.
- 10.2 The proposals will be evaluated in two phases:

Phase 1: Bidders will be evaluated based on functionality. The minimum threshold for functionality is **70 out of 100 points**. Bidders who fail to meet minimum threshold will be disqualified and will not be evaluated further for price and preference points.

	Criteria	Weights
1.	Management of Account - Reconciliation of monthly Account - Explain the manner in which the monthly account be reconciled	20
2.	Current Client Base Supply traceable references (at least three names and contacts, detailed examples of large travel accounts and their travel	15

	values in the Public Sector)	
3.	Experience of management and staff <ul style="list-style-type: none"> Provide the management structure, directors CV's and abridged CV's of individuals to be operationally involved. 	20
4.	Subsistence and travel policy <ul style="list-style-type: none"> Indicate how DoE travel policy will be adhered to 	5
5.	Proposed methodology <ul style="list-style-type: none"> Ability to provide a comprehensive air travel , car rental services and accommodation service, and demonstrate in-depth knowledge of the industry (e.g. travel options, cost savings value-add services, product knowledge) Ability to facilitate the procurement of venue hire for conferences and workshops 	20 10
6.	Financial status (turnover) (a) > 10Millions 5=Excellent (b) >5Million<10Million 4=Very Good (c) >3Million<5Million 3=Good (d) >1Million<3million 2=Average (e) >Million 1=Poor Please provide the latest Audited financial statements of as presented by an independent auditor	10
	Total	100

For purpose of evaluating functionality, the following values will be applicable:

0=	Very Poor	Do not meet the requirements
1=	Poor	Will not be able to fulfil the requirements
2=	Average	Will partially fulfil the requirements
3=	Good	Will be able to fulfil the requirements adequately
4=	Very Good	Will bidder will be able to fulfil better in terms of the requirements more than adequately
5=	Excellent	Will fulfil in terms of the requirements exceptionally

Price	90
B-BBEE compliance	10

10.3 Broad-Based Black Economic Empowerment (B-BBEE)

10.3.1 Provisions of the Preferential Procurement Policy Framework Act (PPPFA) 2011 and its regulation will apply in terms of awarding points.

10.3.2 Bidders are required to submit original and valid B-BBEE status level Verification to substantiate their B-BBEE rating claims.

10.3.3 Bidders who do not submit their B-BBEE status level verification certificates or are non-compliant contributors to B-BBEE will not qualify for preference points for B-BBEE.

10.3.4 In a case of Exempted Micro Enterprise (EMEs), AO/AA must ensure that the B-BBEE Status Level Verification Certificates submitted are issued by the following agencies:

- Verification agencies accredited by SANAS; or
- Registered auditors approved by IRBA

10.3.5 The table below depicts the B-BBEE status level of contribution:

B-BBEE Status Level of Contributor	Number of points (90/10 system)
1	10
2	9
3	8
4	5
5	4
6	3
7	2
8	1
Non-compliant contributor	0

11. PRICING SCHEDULE

Total Costs per transaction must be VAT inclusive.

Requirement	Description	Cost per transaction (Vat included)	Estimated number of transactions per month	Total amount per month
Domestic flight bookings	Indicate the total costs to arrange domestic flights			
International flight bookings	Total costs to arrange international bookings (SINGLE SECTOR)			
Car rental service	Indicate the total costs for car rental booking DOMESTIC			
Shuttle services	The total costs to arrange shuttle bookings DOMESTIC			
Domestic Accommodation	Total costs to arrange domestic accommodation			
International accommodation	Total costs to arrange international accommodation			
Documentation	total costs to arrange passport, visas, foreign exchange			
Emergency services	Cost/s for emergency/ 24 hour services			
Cancellation fee	total cost when a transaction for air travel is cancelled			
TOTAL AMOUNT PER MONTH				

DoE will do pricing calculations based on total monthly transaction costs.

NB: The service fee must be fixed for each transaction and not be based on the percentage of the value of the transaction.

Failure to complete the above tables may result the bidder's proposal being disqualified.

12. FORMAT OF THE BID

The following tables reflect various aspects, which have to be addressed by all bidders. In each case, information and documentary proof concerning various airline companies, hotel groups, car rentals etc, must be furnished. The list below is not exhaustive and thus bidders could furnish any additional information where applicable. The bidder must reflect all information required so that the proposal can be adjudicated and compared on the same basis with other proposals received.

13. AIR TRAVEL

ASPECT	COMMENTS
1. Financial Aspects	
1.1. Special tariffs	What specially negotiated tariffs are offered other than the normal tariffs?
1.2. Special Discounts	What specially negotiated discounts are offered? Supply proactive recommendations on the use of best deals versus tariffs which qualify for corporate agreement voyager miles/rands. Documented proof must be provided.
1.3. Accumulated credits	What specially negotiated credits based on accumulated travel/sliding scale are offered?
2. Credits	
2.1. Classes of travel	What classes of travel qualify for credits?
2.2. Availability of credits	Are credits available as travel rands, cheque or cash?
3. Offer firm or not (indicated hereunder)	
3.1. Special tariffs	Are specially negotiated tariffs firm for duration of contract?
3.2. Special discounts	Are specially negotiated discounts firm for duration of contract?
3.3. Accumulated credits	Is sliding scale for accumulated credits firm for duration of contract?
4. Proof of negotiations	Has proof of specially negotiated tariffs, discounts and sliding scale been submitted?

14. ACCOMMODATION

ASPECT	COMMENTS
1.Financial aspects	
1.1 Special Tariffs	What specially negotiated discounts are offered?
1.2 Special discounts	What specially negotiated discounts are offered?
1.3. Offer firm or not	Are specially negotiated tariffs firm for duration of contract?
1.4. Proof of negotiations	Has proof of specially negotiated tariffs, discounts and sliding scale been submitted?

15. GENERAL ASPECTS

ASPECT	COMMENTS
1.Service Costs	
1.1 Delivery of Documents	What are the costs to deliver travel documents?
1.2 Collection of Tickets	What are the costs to collect travel documents at designated points?
1.3 Car rental booking	What are the costs for car rental bookings?
1.4 Air Travel Bookings	What are the costs to arrange air travel requirements?
1.5. Accommodation Bookings	What are the costs to arrange accommodation?
1.6. Service Costs Firm	Are costs firm for duration of contract period?
2.Management of Account	
1.1. 24 hour availability	In what way are personnel available for 24 hours?
1.2. Data information storage	How long will information be stored on the systems
1.3. Security measures	What security measures are in place to prevent financial/ security irregularities?
1.4. Comply to specification	Does the offer comply with the specification?
1.5. Reconciliation of Account	In which manner will the account be reconciled monthly?
1.6. Data information storage	How long will information be stored in your systems?
3.Value-add services	What value-add service are being offered?
4.Transfer of skills	

4.1. Development of travel service industry	How does the bidder develop skills in the travel services industry?
4.2. Documentary proof	Submit documentary proof of actions taken to transfer skills
5. Organization credentials	
5.1 Members of International Air Transport Association (IATA)	Is the bidder an official member of International Air Transport Association (IATA)?
5.2 Company profile	Supply date of formation, share holding, location of offices, number of professional staff in each office
6. Financial statements (As per independent auditors)	
6.1. Current Client Base	Supply references (names and contract person) of major clients.
6.2. Experience	Supply actual detailed examples of large travel accounts being managed.
6.3. Company's standard conditions for rendering the service NPA	Supply details of the conditions
6.4. Travel Policies	Indicate how NPA's travel policy will be adhered to.
6.5. Corporate Agreements	Indicate how corporate agreements will be managed.
6.6. Recommendations	Supply recommendations on the standardization, adherence to NPA policy and proactive management of agreements to ensure maximum benefits.

16. MANAGEMENT REPORTS REQUIREMENTS

1. FORMAT OF REPORTS

The Department of Energy requires monthly management reports for the entire Department stipulating cost centres information on separate reports. The reports should contain information as stipulated below.

2. MANAGEMENT REPORT: OBJECTIVE

The report is to reflect the following per objective code:

(a) Air Travel

- (i) Date of travel/ticket
- (ii) Order number
- (iii) Status of travel i.e. utilized, cancelled or pending
- (iv) Date of utilization of ticket
- (v) Passenger's particulars
- (vi) Airline/s utilised
- (vii) Cost relating to airport taxes or excess luggage
- (viii) Cost of air ticket
- (ix) Amount saved in relation to most expensive standard tariff in specific class of travel
- (x) Percentage saving in relation to most expensive standard tariff in specific class of travel
- (xi) Total amount spent per airline used for the specific month.
- (xii) Total amount spent for the specific month
- (xiii) Total amount saved for the specific month
- (xiv) Total accumulative amount spent per airline used for the specific year
- (xv) Total accumulative amount saved for the specific year
- (xvi) Total percentage of saving for the specific year
- (xvii) Flight number
- (xviii) Routings
- (xix) Invoice number
- (xx) Class of travel
- (xxi) Free miles accumulated
- (xxii) Airline loyalty linkages
- (xxiii) List objectives in order of savings

(b) Car Rental

The information in this category relates to vehicle rentals, travels by train or bus accommodation or any supplementary services provided or arranged. The information required is the following:

- (i) Date of service provided
- (ii) Traveller's particulars
- (iii) Service provider
- (iv) Cost of service provided

- (v) Amount saved in relation to most expensive standard tariffs relating to similar services
- (vi) Percentage saving is in relation to most expensive standard tariff relating to similar services
- (vii) Total amount spent per service provided for the specific month
- (viii) Total amount spent for the specific month
- (ix) Total amount saved for the specific month
- (x) Total accumulative amount spent per service provided for the specific year
- (xi) Total accumulative amount saved for the specific year
- (xii) Total percentage of saving for the specific year
- (xiii) City where required
- (xiv) Group
- (xv) Invoice number
- (xvi) Routing
- (xvii) Accident reports
- (xviii) Traffic fines issued per cost centers

(c) HOTEL ACCOMMODATION

- (i) Date of service rendered
- (ii) Order number
- (iii) Traveler's particulars
- (iv) Accommodation (hotel name)
- (v) Hotel grading
- (vi) City
- (vii) Total of days
- (viii) Invoice number
- (ix) Cost of service provided
- (x) Amount saved in relation to most expensive standard tariff relating to similar services
- (xi) Total amount spent per service provided for the specific month

(d) Shuttle Services

- (i) Date of service provided
- (ii) Order number
- (iii) Name of Traveller
- (iv) Chauffeur with shuttle services
- (v) Cost of service per travel
- (vi) Number of passengers sharing shuttle

(e) Supporting services/ after hours help desk services

- (i) Date of service
- (ii) Order number
- (iii) Name of coordinator
- (iv) Type of service provided
- (v) Cost of service provided

- (vi) Name of venue/supplier

3. EXCEPTION REPORT

Provide detail per travel service under the following categories:

- (i) cancelled services
- (ii) No show fees
- (iii) Incidents of theft and loss
- (iv) Accidents or damages
- (v) Irregular use i.e. deviation from routes
- (vi) Traffic fines fees

Full particulars on above categories must be provided:

- (i) Date of occurrence
- (ii) Name of supplier
- (iii) Name of traveller
- (iv) Order number
- (v) Cost incurred
- (vi) Comments or description

4. SPECIAL CONDITIONS OF THE BID

- a. The successful bidder is entitled to general knowledge acquired in the execution of this agreement and may use it, provided that shall not be to the detriment of the DoE.
- b. Bids submitted must be in line with the detailed specification. Failure to bid accordingly will result in the disqualification of the bids.
- c. Bidders are requested to bid for the complete tender and not part thereof. Incomplete bids will be disqualified.
- d. The DoE reserves the right to award the bid to one or more services provider/s.
- e. Bidders are required to quote per item and show a complete price breakdown Where necessary. Failure to do so may disqualify the bid.
- f. All prices quoted must fully inclusive of all cost and Value Added Tax. No additional cost other than agreed amounts will be paid by DoE
- g. Preferential consideration will be given to bidders that are legal entities. In the case of Regional Sub-contracting or joint venture agreement, DoE will enter in a single contract with a principal service provider.
- h. Prices are to be fixed and price tendered are to be net of all discount.

- i. Any completion of tender document in pencil or erasable ink will not be acceptable and will automatically disqualify the submitted bid.
- j. Quotations must include enough people, tools and materials for the work to be carried out effectively and timeously.
- k. Services are to be rendered on a day to day basis. Note that the bidder will also provide after hours service.
- l. Price quotation should be quoted on a monthly period for all services rendered and a total bid price for two years. Prices will be fixed for a 2 year period.
- m. This bid will be evaluated on functionality in accordance with the evaluation criteria and applicable weightings. Bids that score less than seventy (70%) percent of the percentage available for functionality may be eliminated from further consideration.

17. BID SUBMISSION REQUIREMENTS

- 17.1 Only bidders, who, for the purposes of this bid, have an established Travel and Accommodation management service provider that comply with all the requirements for this bid document may submit a response to the bid invitation.

The Bidder must:

- Be able to deliver the extent of services as required.
- Show a high level of maturity and discipline in its products, services and standards.
- Comply with all other requirements as stipulated in the bid document.

18. FRAUD AND CORRUPTION

- 19.1 All Service Providers are to take note of the implications of contravening the Prevention and Combating of Corrupt Activities Act, Act No 12 of 2004 and any other Act applicable.

19. COMPULSORY BRIEFING SESSION

- 19.1 A **Briefing Session** will be held as follows:

Date: 20 April 2012

Time: 11h00 – 12h00

Venue: Block 2B Boardroom,
70 Meintjies Street, Sunnyside, Pretoria.

Failure to attend will result in disqualification.

- 19.2 Any individual wishing to bid must attend the site inspection in person or send a representative. Any organization wishing to bid must send a representative. For bids

from a Consortium or Joint Venture, a representative of at least one of the organizations must attend the site inspections. Bids from individuals, organizations or consortia of organizations that have not met the attendance requirements will not be considered.

20. CLARIFICATION / QUERIES

- 20.1 Telephonic requests for clarification will not be considered. Any clarification required by a bidder regarding the meaning or interpretation of the Terms of Reference, or any other aspects concerning the bid, is to be requested in writing (letter, facsimile or e-mail) from the following contact persons by not later than 11:00am on 01 May 2012 which is the cut-off date for queries. The bid reference number should be mentioned in all correspondence.

Bid Enquiries : Ms Daisy Maraba
E-mail : daisy.maraba@energy.gov.za
Tel: : (012) 444 4373

OR

Technical enquiries : Mr Psyence Makutu
E-mail : Psyence.makutu@energy.gov.za
Fax : (012) 444 4381

21. Queries received will be responded to within two-three working days of receiving the query.

22 SUBMITTING BIDS

- 22.1 One (1) original, three (3) hard copies and one (1) electronic/soft copy of the bid must be delivered to the address indicated below:

Department of Energy
Block 2B Ground Floor
70 Meintjies Street
Sunnyside
PRETORIA

NB: Bidders must indicate on the cover of each document whether it is an original or a Copy.

- 22.2 Should there be any bona fide discrepancy between the original document and the copy. The original will be regarded as the valid document. Malicious discrepancies may result in the disqualification of the bidder.
- 22.3 All paper copies must be bonded neatly. All additions to the bid documents, i.e. appendices, supporting documentation, pamphlets, photographs, technical specifications and other support documentation covering the equipment offered, etc. shall be bonded

be neatly bound as part of the schedule concerned. The CD version must be in electronic machine readable format such as Microsoft office (MS-word/PDF and or Excel).

- 22.4 The DoE will not accept responsibility for any documentation which gets lost.
- 22.5 An original version of the bid must be submitted. The original version must be signed in ink, by an authorized employee or representative of the bidder and each page of the proposal shall contain the initial of the same signatories.
- 22.6 Bid responses sent by post or courier must reach the office at least thirty six (36) hours before the closing date to be deposited into the tender box. Failure to comply with this requirement will result in your proposal being treated as a "late bid" and will not be considered.

23. MARKING ON BID ENVELOPE / PACK

6.1. Bids should be submitted in a sealed envelope, or sealed pack if too big for an envelope, marked as follows:

- Attention : The Tender Box
- : Supply Chain Management
- Bid number : DOE/011/2011/12
- Closing date and time : 03 May 2011 at 11:00am
- The name and address of the bidder

24. Failure to do so may result in the proposal not being identified as a bid document. The DoE will not accept responsibility for any misplaced bids.

25. LATE BIDS

25.1 Bids received late shall not be considered. A bid will be considered late if it is submitted later than the stipulated time. The tender (bid) box shall be locked at exactly 11:00am and bids arriving late will not be considered under any circumstances (such as traffic problems, getting lost etc.). Bidders are therefore strongly advised to ensure that bids are dispatched allowing enough time for any unforeseen events that may delay the delivery of the bid.

25.2 The official Telkom time (Dial 1026) will be used to verify the exact closing time.

26. Bidders should allow time to access the premises due to security arrangements that need to be observed.

27. NEGOTIATION AND CONTRACTING

27.1 The DoE has the right to enter into negotiation with one or more bidders regarding any terms and conditions, including price(s), of a proposed contract.

- 27.2 The DoE shall not be obliged to accept the lowest or any quotation, offer or proposal.
- 27.3 A contract will only be deemed to be concluded when reduced to writing in formal contract and Service Level Agreement signed by the designated responsible person of both parties.
- 27.4 The DoE will enter into contract negotiations in respect of operating and finance leases in line with the PFMA and National Treasury Practice Notes. The Service Provider must take special attention of practice note 5 of 2006/2007 of National Treasury.
- 27.5 Under no circumstances will negotiation with any bidders constitute an award or promise/undertaking to award the contract.

28. ACCESS TO INFORMATION

- 28.1 All bidders will be informed of the status of their bid once the procurement process has been completed.
- 28.2 Requests for information regarding the bid process will be dealt with in line with the SCM Policy and Legislation.