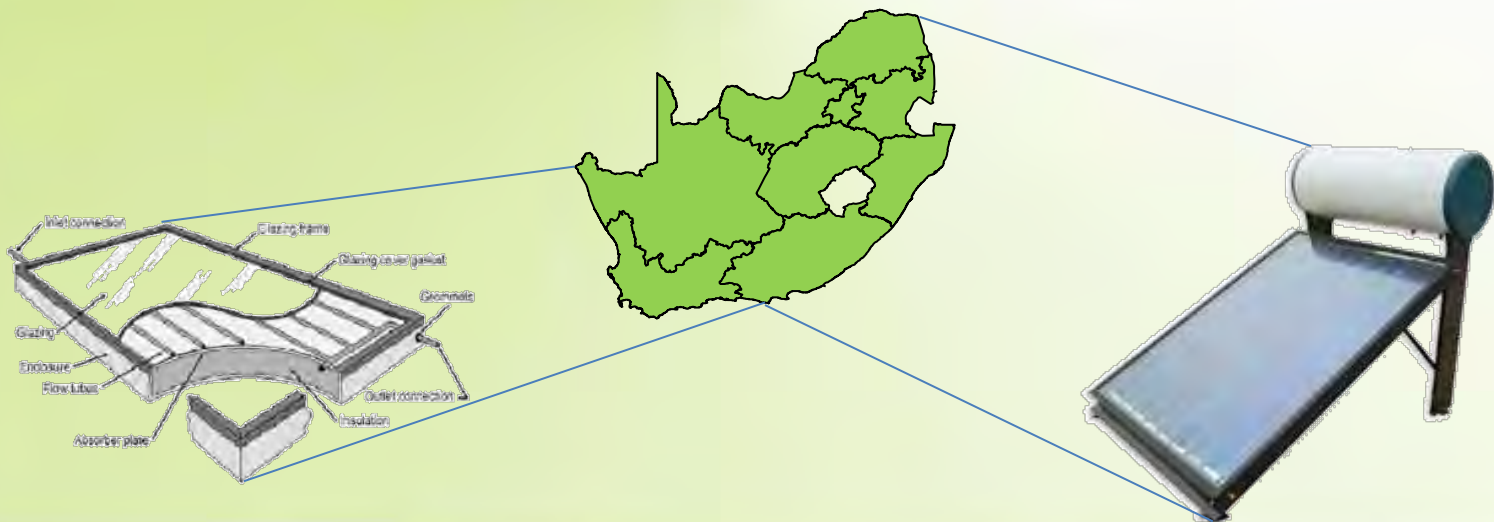




**APPOINTMENT OF A PANEL OF SERVICE PROVIDERS TO  
UNDERTAKE SOCIAL FACILITATION FOR THE PERIOD 2015/16,  
2016/17 AND 2017/18 FINANCIAL YEARS  
BID NO: DOE 005/2015/16**



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**Purpose: Tender Briefing Session – Social Facilitation  
Date: 13 October 2015  
Time: 10h00 – 12h00**

# Outline

- **Brief Historic Background**
- **Strategic Context (where do we want to go?)**
- **Governance Steering Committee (Government Stakeholders)**
- **Conceptual Framework & Process Flow (Social Programme)**
- **Objectives of the Social Facilitation Assignment**
- **Scope of Work & Minimum Deliverables**
- **Questions & Answers**



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## Brief Historic Background

### ***NSWH programme launched in 2010***

- In 2008 Eskom was mandated to install 1 000 000 (1 million) systems under conditional grant, with the objectives to:
  - a) reduce electricity demand and Greenhouse Gas (GHG) emissions;
  - b) protect poor from electricity tariff increases;
  - c) facilitate local manufacturing industry and create employment.
- ***Outcomes achieved:***
  - i. Over 400 000 systems installed in residential dwellings as at end of programme;
  - ii. electricity reduction not achieved as focus has been in low electricity consumption areas;
  - iii. imported products have dominated installations;
  - iv. poor quality installations due to lack of training;
  - v. unreliable verification of number and location of installed systems due to lack of monitoring; and
  - vi. lack of maintenance of systems resulting in users reverting back to electric systems.



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## Strategic Context (where do we want to go?)

- **Socio-economic focus**

- Fully subsidised new installations (low income)
- **Non-functional / old tube system replace with “new” ?**

- **Energy (load reduction) focus**

Aimed at existing and insured market segments via South African Insurance Industry and Banks:

- **Re-active:** “faulty/failed” geyser to be replaced with Solar Geyser under insurance claim
- **Pro-active:** existing functional electrical geysers to be replaced with Solar Geyser (SAIA + Banks)

- **Contributing further to National Development objectives:**

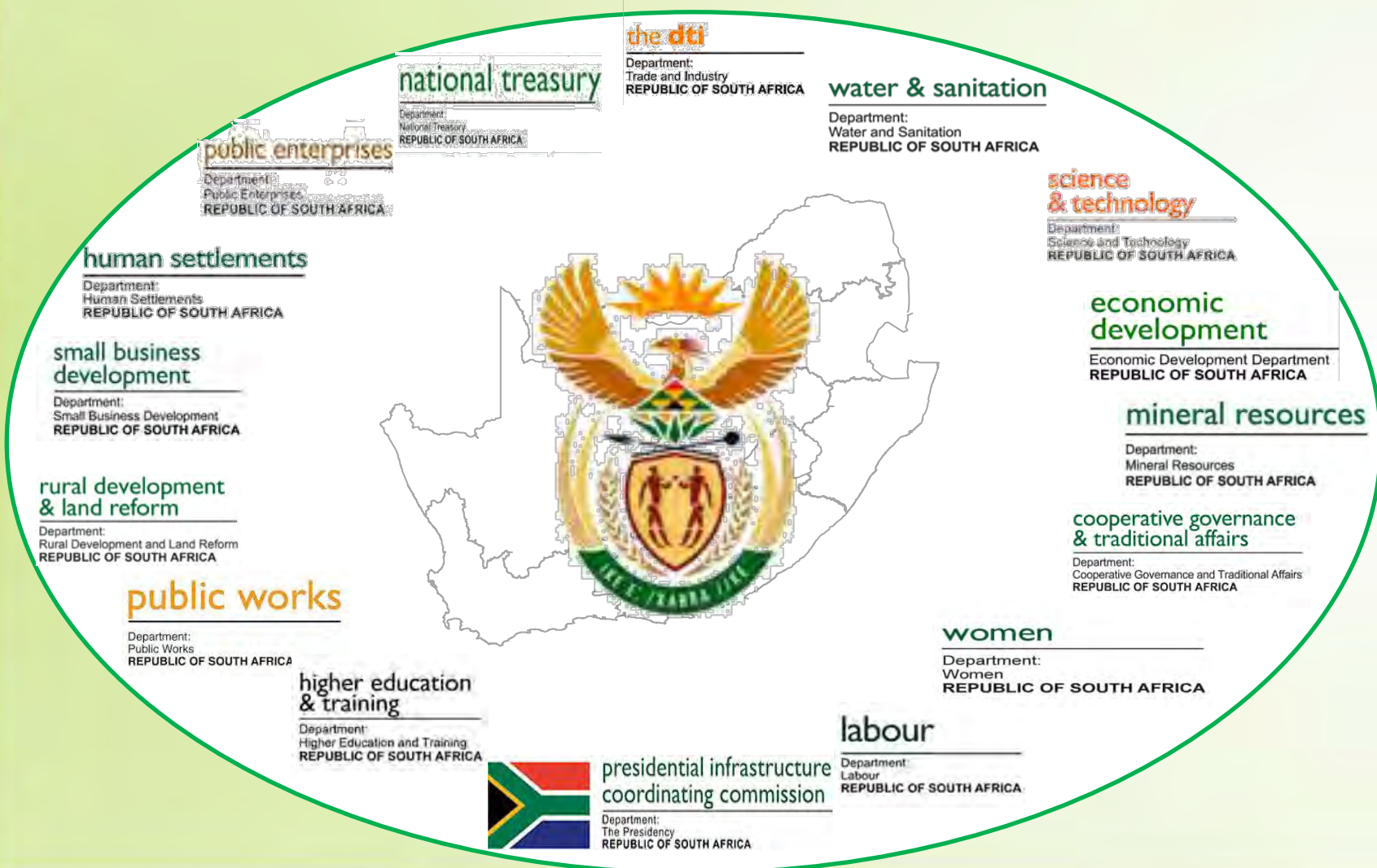
- Industrialisation / industry development (through Local Content requirements)
- Job creation (through focused installation & maintenance training)
- Sustainability (through life cycle management = operations & maintenance jobs)



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# Governance Steering Committee (Government Stakeholders)



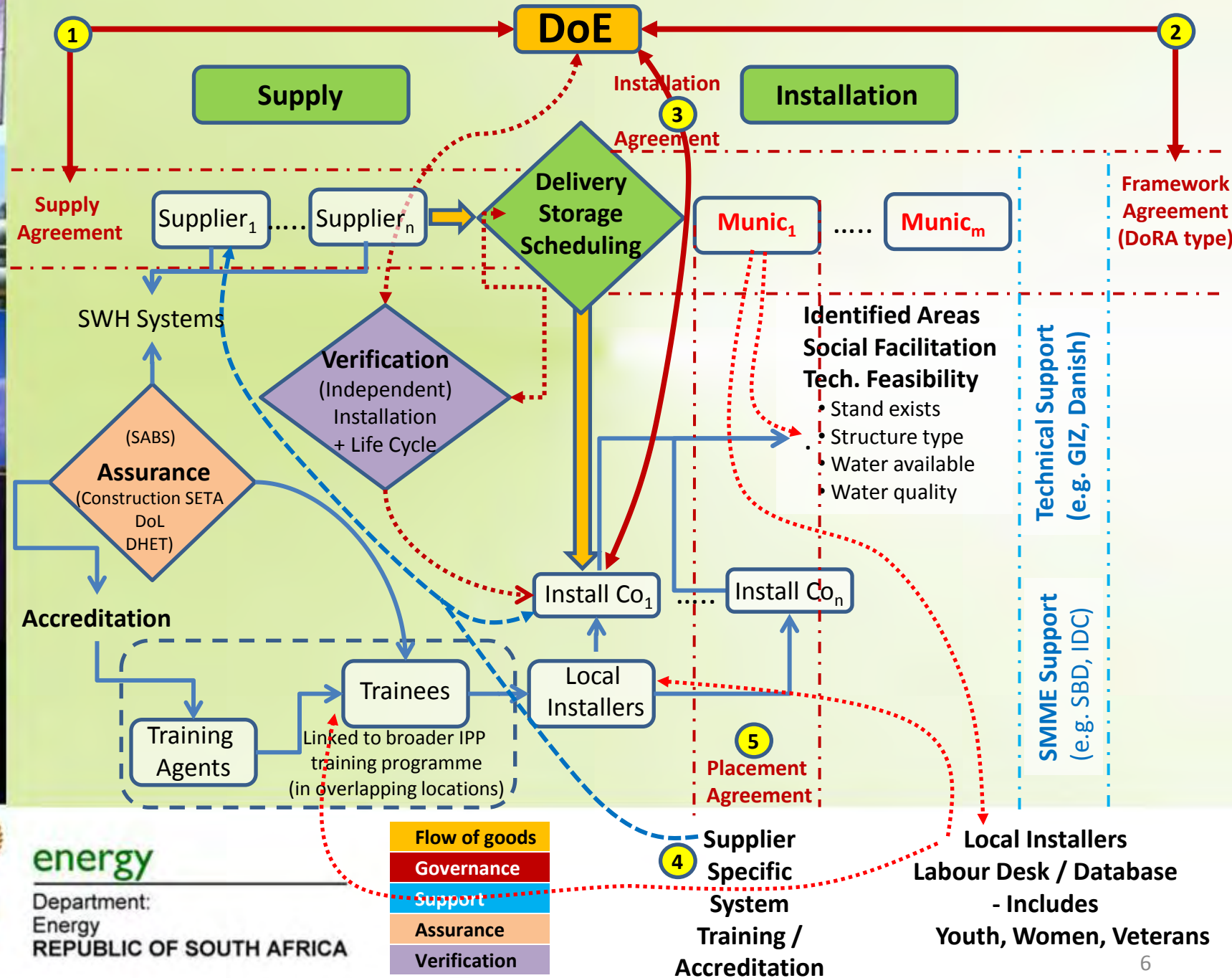
+ Provinces, local authorities and communities in which installations are located



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# Conceptual Framework & Process Flow (Social Programme)

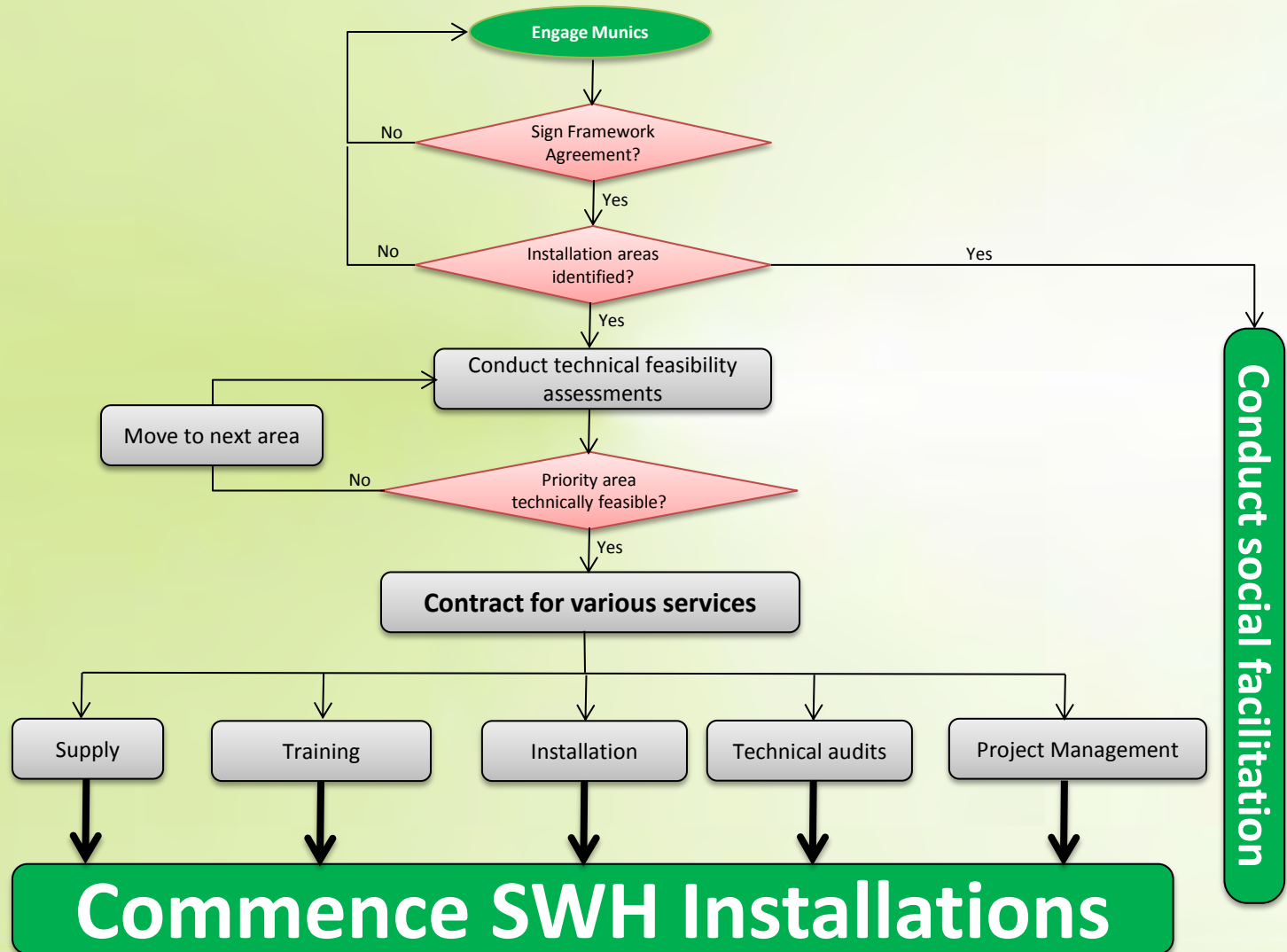


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Flow of goods
Governance
Support
Assurance
Verification

# Conceptual Framework & Process Flow (Social Programme) ...



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# Objectives of the Social Facilitation Assignment

## *Main Objectives:*

- *“Promote participation, ownership and active involvement of stakeholders including beneficiary communities throughout the life cycle of SWH projects; and*
- *Mobilize communities in order to identify what they have and what they know that can be put to better use, and to make linkages and partnerships to expand the knowledge, skills and resources available to them.”*



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# Scope of Work & Minimum Deliverables

## Scope

- Stakeholder mapping
- Stakeholder consultation
- Community awareness raising
- Database compilation (new installations)
- Database compilation (old installations)
- Project Steering Committee
  - Establishment
  - Skills audit
  - Capacitation
- Community support (all project phases)

## Minimum Deliverables

- Inception report
- Identified Residential Area Map
- Reports on:
  - Stakeholder Mapping
  - Stakeholder Consultation and Community Mobilisation
  - Community Awareness Raising
  - SteerCo Skills Audit
  - SteerCo Members' Capacitation
  - Social Facilitation (Final)



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**THANK YOU**



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